



FACT SHEET

Equipping Your Business for Success

Ranked in Monitor's Top 100, Varilease is a leading North American financier of equipment leasing for companies in the mid-market to investment-grade range. Founded in 1987, the Varilease companies have financed more than \$1 billion in assets worldwide for a wide array of industries including manufacturing, media and broadcast, education, health care and technology. Our solid relationships with major equipment vendors and financial institutions give us the ability to respond quickly to your equipment-financing needs.

Streamlined Solutions

Varilease's straightforward solutions allow you to acquire, update or replace your equipment through a variety of flexible and cost-effective sourcing and financing options. As a direct lender with multi-million dollar warehousing lines we have the ability to make fast, entrepreneurial credit decisions in a matter of hours.

Specific Programs

Varilease's finance specialists have the depth of knowledge to offer a wide range of equipment-lease financing solutions that can provide:

- ▲ Off-balance-sheet financing
- ▲ Technology refresh and equipment obsolescence solutions
- ▲ Significant tax savings through a properly structured tax lease
- ▲ Maximum protection of your company's EBITDA
- ▲ Lease lines of credit for continual equipment installations
- ▲ Low monthly payments
- ▲ Increased cash flow

Related Services

Varilease also offers these additional leasing services:

- ▲ Municipal/tax exempt leasing
- ▲ Diversity leasing
- ▲ Lease asset management systems
- ▲ Data security and compliance
- ▲ Portfolio acquisition
- ▲ Asset retirement

What's more, Varilease's subsidiary BancLeasing Incorporated assists commercial banks in broadening the scope of their services so that they can offer flexible equipment-leasing programs to their commercial customers.

Responsive Service

Varilease delivers its expert equipment financing through a team of seasoned professionals. With access to low cost of funds, the latest technology, unparalleled knowledge of equipment, and in-depth experience, Varilease consultants have the ability to tailor solutions for the most complex equipment-financing needs. They work closely with you to provide superior service and build a strong relationship focused on your needs. Their individual attention and personal approach make it enjoyable and rewarding to work with Varilease.